



# The Chamber Speaks

The Stoneham Chamber of Commerce

Vol. 25, #5 October, 2010

## Helping To Build Businesses And The Community

### 2010-2011 Directors Elected to Three Year Terms

At the September 28 Board of Directors Meeting, the members officially voted in the slate of officers as proposed to the membership in August.

Ralph A. Barile Jr. (Barile Funeral Home), Judy Sadacca (Hallmark Health CHEM/Cancer Centers) and Jon White-Spunner (Stoneham Theatre) were each elected to a second three year term.

John LoPriore (LoPriore Insurance Agency) was elected to his first three year term as a Director. John is the President of LoPriore Insurance Agency which he founded in 1995, and the founder of the United Alliance Insurance Group (UAIG), which provides direction and opportunity to fellow independent insurance agents. John is an active member of the Stoneham Theatre, an avid Red Sox fan, a wine and cigar enthusiast, a Techie and a married father of two boys.

The Board will reorganize at the October 12 meeting.

### Erwin, Gresci, Krasco & Prue Premier Sponsor

President Paul Simms (Stoneham Savings Bank) recently announced that **Erwin, Gresci, Krasco & Prue** signed on as the first six-month Premier sponsor of the StONEhamONE Great Place website, which launched at Town Day on September 11.

Additionally, members **Excelsior Realty Group, First Dental, Stoneham TV, StonehamBank, and Pizzarello & Silvestro Family Dentistry** have signed on as Page Partners.

“The Stoneham Chamber of Commerce is very excited to introduce the StONEhamONE program,” noted Simms. “The Board of Directors believes that this program will create many opportunities for Stoneham businesses and help foster a more cohesive business and consumer relationship that will benefit our members and the community.”

The website - [www.stonehamone.com](http://www.stonehamone.com) - is focused on bringing Chamber businesses more visibility with Stoneham residents and those from surrounding communities thereby encouraging shopper loyalty.

**STONEHAM  
GREAT PLACE**

“We think the advertising campaign offered through StONEhamONE will help us create a heightened awareness for our financial services business,” says Gresci of his involvement. “As the Premier Partner for StonehamOne, it’s **Erwin, Gresci, Krasco & Prue Financial Group**’s belief that the ad campaign will generate some interest in the financial services that we offer. In keeping with the spirit of doing business with local companies,” he adds, “it’s our hope that many Stoneham residents will become clients of **Erwin, Gresci, Krasco & Prue Financial Group**, where our goal is helping clients identify, prioritize and reach their financial goals.”

Executive Director Sharon Iovanni notes that following the launch of StONEhamONE’s website at Town Day, visitor counts have been rising steadily and the Prize Club continues to attract new participants.

For more information about the ways in which you can participate in StONEhamONE, visit either [stonehamone.com](http://stonehamone.com) or [stonehamchamber.org](http://stonehamchamber.org) or contact Beverly or Sharon at the Chamber Office.

# Spotlight On



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## Thanks to...

...the following members, who have provided us with delicious treats for our Bagel Bash networking breakfasts - **Honey Dew Donuts, Pignone's Café and Café Arielle**

...**NSTAR**, our sponsor for the Chamber's Annual Meeting held on September 28 and to **Montvale Plaza** for providing our venue.

...**Stoneham Savings Bank, StonehamBank, The Gutierrez Company/Fellsway Development/Simpson Housing and Winchester Hospital** for their generous sponsorship of Town Day 2010.

...**ERA Andrew** for their sponsorship of the Speed Pitch game at Town Day.

...**The Stoneham Independent** for providing us with excellent coverage of this year's Town Day!

## Members Celebrating...

At this year's Annual meeting, some of the many members celebrating milestone anniversaries were recognized. Members who could not attend will receive their recognitions either by mail or personal delivery over the next month or so. Here's the list: 25 Years - **Cicatelli and Cicatelli Law Office, H.P. Smith Company, Inc., W. G. Leavitt and Son Insurance/Encharter Ins. LLC**; 20 Years - **Houghton Plumbing and Heating, J. F. Mahoney and Sons, Inc., Eugene Mickey, DMD, Comcast, Rapid Liquors, Pinelli & Patalano, P. C.**; 15 Years - **Cummings Properties, LLC, S. R. Weiner and Associates, Inc., Barile Family Funeral Home, Robert N. Lusardi, CPA, Cariglio Construction Co., Tiny Enterprizes, Mastoran Corporation (Burger King), Suburban Livery**; 10

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## Visibility is Key!

One benefit of your Chamber partnership is the varied opportunities for giving your business the visibility it needs to grow and profit. Through the Chamber Mail New Residents Brochure Program you can

reach directly into the homes of new residents in Stoneham and eight contiguous cities/towns. (Look for the flier in this newsletter for more details.) With the launch of StONEhamONE visibility opportunities abound - advertising on the website, participating in the Prize Club drawings, hanging a street banner or creating a digital bio of you and your business. Look for more details about these and other programs at <http://stonehamchamber.org/home/membership-benefits> or call the office today!

## Score big with SCORE!

Sports fans understand the importance of having the right coach for a winning team. Two Tuesdays each month, SCORE counselors hold office hours at StonehamBank, "coaching" you toward a winning bottom line. Counselors provide support, information and guidance to new or existing businesses. To make your Confidential FREE Appointment, call the Chamber Office today.



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**Ralph A. Barile  
Kevin M. Barile & Ralph A. Barile Jr.  
Directors**

# Upcoming Events

Breakfast Before Business - Speed Networking	October	19	7:30 AM	Courtyard by Marriott
Breakfast Bagel Bash	October	28	8:00 AM	Chamber Office
Breakfast Bagel Bash	November	TBD	8:00 AM	Chamber Office
Decorate the Common	November	10	9:00 AM	Stoneham Town Common
Stoneham Chamber of Commerce Tree Lighting 2010	November	28	3:30 PM	Stoneham Town Common
Breakfast Bagel Bash	December	TBD	8:00 PM	Chamber Office
Excelsior Realty Group - Holiday Wine Tasting	December	9	5:30 PM	Excelsior Realty Group

Thanks to...each of you who renewed your partnership since **August-Action Ambulance, Allegro School of Music, Axiom Drummer's Place, Bacci's Restaurant, Boys & Girls Club of Stoneham, Cape Ann Kitchens LLC, Catalano Creative, Century 21 G.R. Associates, Chamber Member Services, Charles L. Burke, CPA, Class Measures, Clear Channel Outdoor, Curves for Women, DCS Service, Inc., Elements Therapeutic Massage, Encore Dance Academy, Excelsior Realty Group, First Congregational Church, Fuller House, Gaetano's Ristorante, Gerrior Masonry & Landscape Construction, Gutierrez Company, Halchak Homes, Hallmark Health Chem/Cancer Center, Home Instead Senior Care, Houghton Plumbing, Italian Wizard, James McDevitt Courier, Jonathan Chase, DDS, Let's Dance, Inc., Life Care Center of Stoneham, LoPriore Insurance, Mac's Landscaping, MacNeill Painting & Wallpapering, Burger King, McDonald-Finnegan Funeral Home, MetLife Financial Group, Montvale Plaza, Moriarty Financial Group, LLC, NCECP, New England Heritage Insurance, Rapid Liquors, Silco Plumbing & Heating, Stoneham Cost Cutters, Stoneham Independent, Stoneham Motor Co., Stoneham Savings, Stoneham Sun, Stoneham Theatre, Sugar Plum Parties, Super Soapbox Laundromat, Super Stop & Shop, Supercuts, The Daily Scoop, The Road Dog, Tiny Enterprises, Wescor Ltd., Ziner & Murphy, PC, Zoo New England**

## Welcome to our new members...

**CareDental Associates of Stoneham**, Sid Gehlot, 62K Montvale Ave , Stoneham, 02180; 781-481-9004, 781-481-9116;Email -sidgehlot@gmail.com;  
www.caredentalassociates.com; health care  
**CTC Gold Refinery**, AJ Hamedian,305 Main St , Stoneham, 02180; 877-777-4712, ; www.ctcgoldrefinery.com; gold refinery wholesale to the public  
**Daddy's Fried Dough**, Ronald Valeri, PO Box 120233 , Boston, 02112; 978-846-0860; Email-daddysfrieddough@comcast.net;  
www.daddysfrieddough.com; food concessions  
**The Dough Connection**, Mark Pesaturo,32 A Holden St , Woburn, 01801;781-932-5850;Email-info@thedoughconnection.com;  
www.thedoughconnection.com; pizza dough

**Family Dental Care of Stoneham**, Ziba Shirazi,272 Main St , Stoneham, 02180; 781-438-1003, 781-438-3303;  
www.DrZibashirazi.com; family dentistry

**Folk Arts Center of New England**, Marcie VanCleave, 10 Franklin St , Stoneham, 02180; 781-438-4387 ;Email -fac@facone.org; www.facone.org; community organization retail

**Georgountzos & Associates**, George Georgountzos,38 Montvale Ave #320 , Stoneham, 02180; 781-279-7050, 781-279-7060; ggeorgou@aol.com;

**Harrow's Chicken Pies**, Wally Arsenault,126 Main St , Stoneham, 02180; 781-690-2143; 781-944-5327 Email-wally@chickenpie.com;

www.chickenpie.com Chicken Pies, Bakery  
**Kassatly Children's Toys**, Russell Kassatly, PO Box 984 , Dennis, 02638; 508-385-2086, 508-385-2086;toys

**Lindsay Fresco Dance Academy of Stoneham**, Lindsay Fresco, 214 Main St , Stoneham, 02180; 781-438-4289, ;Email -; www.danceacademystoneham.com; children entertainment

**National Coalition for Educational and Cultural Programs**, Paulene "Bee" Russo, PO Box 80255 , Stoneham, 02180; 781-279-4358, distanted@ncecp.orghttp://www.ncecp.org; Education, Arts Supplies, Teacher Support

**Nationwide Payment Solutions**, Steven Sica, 1830 Main St Unit 35, Tewksbury, 01876; 781-572-1025; 1-888-391-6765 Email-ssica@npsboston.com;

www.getnationwide.com credit card processing  
**Polcari's Restaurant**, Michele Musial,309 Montvale Ave , Woburn, 01801; 781-258-6801, 781-938-7001; Email -michelemusial@pizzeriaregina.com; www.polcaris.com; Italian Food Restaurant

**Salem Five**, Annis Gill Miller, 52 Congress St , Boston, 02109; 617-248-2430;Email -annis.gill-

miller@salemfive.com; Mortgage, Loans, Business Accts  
**Stoneham Soccer Club**, Scott Hillis, P O Box 261 , Stoneham, 02180; 781-665-8911; stonehamsoccer@yahoo.com  
www.stonehamsoccerclub.com; children's sports club

**Whoop-de-doo**, Elaine Winsor, 9 Skyewood Dr, Stoneham, 02180; 781-438-5686;Email- epwin-sor@comcast.net; whoopie pies



**We are all about our community!**

# The Chamber Speaks

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